

# Innovative, Resourceful & Purposeful



What distinguishes CBIZ EFL Associates from other retained executive search firms? We are innovative and resourceful while employing a purposefulness that separates us from the competition.

At CBIZ EFL Associates, we understand the importance of having the right leaders to drive your organization forward. Our firm helps you identify and attract the best senior-level talent for your organization.

## OUR PROVEN METHODOLOGY

Our proven methodology combines extensive industry knowledge, wide-ranging networks, exceptional research capabilities and deep subject matter expertise to deliver successful outcomes for clients.



- 1 Defining Your Needs:** We conduct an in-depth diagnostic to understand the specific nuances and requirements of a position, including culture, insight and the skills and experience necessary for success.
- 2 Strategic Sourcing:** The secret to a successful search rests with our firm's best-in-class, certified research team that utilizes cutting-edge techniques to uncover the hidden pool of talented executives.
- 3 Assessment:** Our consultants perform thorough evaluations of potential candidates – in-depth interviews, background investigations, reference checks and, if requested, coordinate personality assessments by objective third parties.
- 4 Candidates:** We present qualified candidates, along with detailed profiles, to help you make informed decisions.
- 5 Communication & Collaboration:** We provide logistical support and consultative guidance throughout the executive hiring process, ensuring a smooth and successful outcome.



## NATIONAL PRACTICES



ANIMAL HEALTH



CONSTRUCTION &  
ENGINEERING



CONSUMER  
MARKETS/CPG



FINANCIAL SERVICES



HIGHER EDUCATION



HEALTHCARE &  
LIFE SCIENCES



MANUFACTURING



NONPROFIT &  
SOCIAL IMPACT



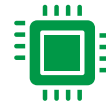
PRIVATE EQUITY



PUBLIC RETIREMENT &  
CAPITAL MARKETS



RETAIL



TECHNOLOGY

## LIST OF FUNCTIONS

CHIEF EXECUTIVE OFFICER/PRESIDENT

FINANCE & ACCOUNTING LEADERS

HUMAN RESOURCES OFFICERS

OPERATIONS & SUPPLY CHAIN

SALES & MARKETING EXECUTIVES

TECHNOLOGY & DIGITAL LEADERSHIP

LEGAL & GENERAL COUNSELS

BOARD OF DIRECTORS

To learn how we can help you, visit [www.cbiz.com/retainedexecsearch](http://www.cbiz.com/retainedexecsearch)



EXPERIENCE COUNTS | RELATIONSHIPS MATTER

*Pioneering the Path*