

# CBIZ M&A Group – Closed Transaction

## **CBIZ Mergers & Acquisitions Group Announces Sale of Expo Builders Supply, a Division of Expo Industries, Inc.**

Atlanta, GA, January 4, 2008 - CBIZ Mergers & Acquisitions Group, a division of CBIZ Financial Solutions, Inc. (member FINRA, SIPC), is pleased to announce its financial advisory role assisting its client Expo Industries, Inc., in the sale of Expo Builders Supply (“EBS”), its building materials supply division to Anaheim, California-based Westside Building Materials Corporation (“Westside”).

The sale of EBS will allow Expo Industries, Inc. to focus on its core stucco manufacturing business. For more information on Expo Industries, Inc. suite of stucco products, please visit [www.expoindustries.com](http://www.expoindustries.com).

Westside is among the largest private, independent, building material distributors in the western U.S. and an active member/owner of The Drake Group. EBS, similar to Westside, has also been a long time member/owner of The Drake Group that currently includes 78 privately held, leading, independent specialty dealers operating 338 locations across the United States. EBS is a full-line building materials distribution company offering drywall, steel framing, stucco, cement, plaster, lathing, acoustical and specialty construction products primarily sold into the residential and commercial construction markets throughout the greater San Diego region. The EBS locations will be immediately re-branded as Westside locations.

Don Schaeffer, Director, who co-led the transaction for CBIZ M&A Group, commented, “Bob Papera, Owner and President of Expo Industries, owns one of the premier building materials distribution and manufacturing operations in Southern California and made the decision to sell the distribution side of the business to focus exclusively on stucco manufacturing. Dick Peckham, President/Owner of Westside and Bob have known each other for many years, and it was an opportune time for Westside to expand into the San Diego market and to supplement its market presence in Los Angeles, the San Francisco Bay Area, High Desert and Las Vegas. Bob has the highest regard for Dick and Westside and believes that his supply division will thrive as a part of Westside.”

This announcement appears as a matter of record only.



Expo Builders Supply, the building material supply division of Expo Industries, Inc.,

has been sold to

Westside Building Materials Corporation



The undersigned acted as financial advisor to  
Expo Industries, Inc.



CBIZ  
Mergers & Acquisitions Group  
A division of CBIZ Financial Solutions, Inc.

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