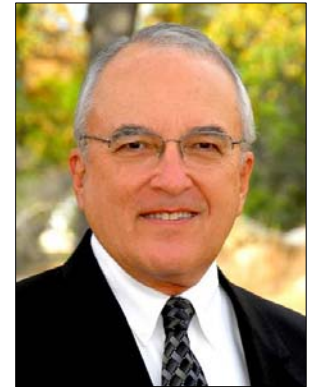




Professional Profile

John Darling, Ph.D. Senior Consultant, Higher Education Practice

John R. Darling joined EFL Associates Higher Education Practice as a Senior Consultant in 2008. After retiring as President and Professor of International Business and Marketing at Pittsburg State University in 2000, Dr. Darling has served as Distinguished Visiting Professor at several institutions including the University of Texas-San Antonio, the Helsinki School of Economics in Finland, Texas State University-San Marcos and Rockhurst University's Helzberg School of Management in Kansas City.



During his career, Dr. Darling was also Chancellor and Distinguished Professor of International Business at Louisiana State University-Shreveport; Provost and Vice President of Academic Affairs at Mississippi State University; Vice President of Academic Affairs and Research at Texas Tech University; and Dean of the College of Business at Southern Illinois University-Carbondale.

He has held faculty positions at various universities, and visiting professorships in Taiwan, Sweden, Poland, Bulgaria, Mexico, China, Egypt, South Korea, Thailand and Japan. Dr. Darling holds a B.S. and M.S. in business administration and marketing from the University of Alabama; a Ph.D. in marketing from the University of Illinois, and Honorary Doctorates from Chung Yuan Christian University in Taiwan, and the Helsinki School of Economics

“Throughout my career, it has been a privilege to be involved in numerous search and selection processes to identify qualified candidates to fill administrative leadership positions in higher education. The search processes that have involved executive search firms have typically been the most successful for the institutions being served. The experience, resources and commitment available through EFL Associates to support higher education administrative search and selection processes are truly exceptional.”

In 2006, Dr. Darling received a special award, “Commander Insignia of the Order of the Lion” from the President of the Republic of Finland, for “meritorious service for the Universities of Finland in developing their business and community relations, for promoting the exchange of teachers, researchers and students between Finland and the United States, and for assisting Finnish business firms in the development of their export marketing strategies and entries into foreign markets.”

Known internationally as a scholar, lecturer and consultant, Dr. Darling is the author of twelve books and monographs, and over 200 articles published in academic and professional journals. He has presented research papers and conducted management and marketing seminars for many different organizations in the United States and abroad. Besides holding management positions with the J.C. Penney Co., Boothe Advertising Agency, and Business Research Associates, he has also served as a consultant to firms such as AT&T, Citibank, Marriott, Pizza Hut, Holiday Inns and many others.

As a Senior Consultant, Dr. Darling utilizes his broad range of academic experience as well as his extensive professional and personal network to identify qualified candidates for administrative positions inside the academy.

His business experience coupled with his academic preparation uniquely positions him to assist with the recruitment and appointment of individuals in a wide variety of leadership positions within universities, and professional schools and colleges.

EDUCATION

- Ph.D., University of Illinois
- Master of Science, University of Alabama
- Bachelor of Science, University of Alabama

